

NATURE
SUPPLY
A CLASS

NURTURE
SUSTAINABILITY
AGRO -INGREDIENTS

All
in
One



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

**WORLD-CLASS AGRO-
INGREDIENTS PROCESSED IN
BEST-IN-CLASS TECHNOLOGY,
SUSTAINABLY STRENGTHENING
THE ENTIRE SUPPLY CHAIN**



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

Welcome to a guided tour of the

PERFORMANCE, PROGRESSION & PROSPECTS of GUJARAT AMBUJA EXPORTS LIMITED (GAEL):

**An Abundant Agro-Ingredients Aggregator
& Anytime Resource Centre:**

Principal area of activity: agro-processing.

Primary marketing avenues: Indian and
overseas market.

User industries: foods,
pharmaceuticals & animal feeds
/ nutrition industries.



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

GAEEL

A Vision of Progress:

- To be a one-stop, on-tap, single-window solution centre for agro-ingredients.
- To be a global leader in the field.

A Mission of Nurture:

- Identify and adopt newer and optimal technologies.
- Voluntarily conform to international quality standards.
- Nurture & strengthen the entire ingredients supply chain.
- Do so in a secure, responsible manner so that it is sustainable.
- Foster superior quality as a state of mind



Perceptive Planner, Inspirational Leader:



Manish Kumar Gupta
Chairman & Managing Director

50 years young.

Dynamic entrepreneur with 30+ years' diverse managerial experience.

A Promoter and major contributor to GAEL's growth.

Agro-products expert, domestic & global market veteran, adept at large-size operations.

Spearheads initiatives for productivity enhancement, cost control, quality augmentation.



Multi-faceted Processes Multi-product Portfolio

Corn Processing

Solvent Extraction

Edible Oil Refining

Hydrogenated Vegetable Oils

Atta Chakki

Cattle Feed

Renewable Energy

Cotton Yarn



CORN PROCESSING

ACTIVITY

Manufacturing
of Starches &
value added
downstream
products

CAPACITY

13,20,000 TPA
Combined
Capacity of
Corn Grinding



PLANT LOCATIONS

Himmatnagar (Gujarat)
Sitarganj (Uttarakhand)
Shiggaon (Karnataka)
Chalisgaon (Maharashtra)
Upcoming plant at Malda (West Bengal)
Upcoming Capacity Expansion at
Sitarganj (Uttarakhand)

PRODUCTS

Maize Starch
High Maltose Corn Syrup (Glucose syrup)
Liquid Glucose
Dextrose Monohydrate
Dextrose Anhydrous
Liquid Sorbitol 70%
Malto Dextrin Powder
Corn Gluten Meal
Maize Germ
Dextrose Syrup
Corn Steep Liquor
Yellow / White Dextrin
Maltitol
Pregel Starch



SOLVENT EXTRACTION

ACTIVITY

Manufacturing of Soya derivatives, Meals (also known as De-oiled cakes) and Edible Oils from Soya and other oilseeds

CAPACITY

14,85,000 TPA
Combined
Crushing
Capacity



PLANT LOCATIONS

Kadi (Gujarat)
Pithampur (Madhya Pradesh)
Mandsaur (Madhya Pradesh)
Akola (Maharashtra)

PRODUCTS

Liquid Soya Lecithin (Non Gmo)
Defatted Soya Flour / Flakes / Grits
Full Fat Soya Flour
Soya Granules & Soya Nuggets(TVP)
Soyabean Meal / Hipro Soyabean Meal
Rapeseed Meal
Castor Meal
Sunflower Meal
Cotton Seed Meal
Groundnut Meal



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

EDIBLE OIL REFINING

ACTIVITY

Refining of Edible Oils

CAPACITY

3,96,000 TPA
Combined
Refinery Capacity



PLANT LOCATIONS

Kadi (Gujarat)
Pithampur (Madhya Pradesh)
Mandsaur (Madhya Pradesh)
Akola (Maharashtra)

BRANDS

Ambuja Gold, Health, Magic,
Sampoorna, Happy

PRODUCTS

Refined Soyabean Oil
Refined Cottonseed Oil
Refined Rapeseed Oil
Refined Sunflower Oil
Refined Corn Oil
Refined Groundnut Oil
Refined Palm Kernel Oil
Refined Palm Oil
RBD Palmolein Oil
Blended Vegetable Oil



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

HYDROGENATED VEGETABLE OIL

ACTIVITY

Manufacturing of
Hydrogenated Vegetable
Oil (Vanaspati Ghee)
& Bakery Shortening

CAPACITY

66,000 TPA
Combined
Capacity



PLANT LOCATION

Kadi (Gujarat)

BRANDS

Ambuja Moon, Triveni,
Happy, Ojas

PRODUCTS

Vanaspati Ghee
and Bakery Shortening



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

SPINNING

ACTIVITY

100% Cotton Yarn of international standards Manufactured in state- of-the-art machinery. Carded / combed, knitting / weaving. Count ranges: 12s to 32s. 2-ply two-for-one Twister Yarn

CAPACITY

65520 spindles of ring spinning with Production Capacity 42 TPD



PLANT LOCATION

Himmatnagar (Gujarat)

PACKS

Cartons / Pellets
Export-worthy
Cone weight 1-89 to 2.54 Kg
Yarn conditioning for balancing of twist in yarn & improving strength end user-friendly



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

ATTA CHAKKI

ACTIVITY

Manufacturing of
wheat products

CAPACITY

1,23,750 TPA
of wheat
processing



PLANT LOCATIONS

Kadi (Gujarat)
Pithampur (Madhya Pradesh)

BRANDS

Ambuja Gold, Prime Gold,
Prime Chakki Fresh

PRODUCTS

Whole Wheat Flour (Atta)
Wheat flour (Maida)



GUJARAT AMBUJA EXPORTS LIMITED
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CATTLE FEED

ACTIVITY

Manufacturing of compound cattle feed in pellet form

CAPACITY

16,500 TPA



PLANT LOCATION

Kadi (Gujarat)

BRANDS

Ambuja Gold Dan
Ambuja Special Dan
Ambuja Dan
Laxmi Dan
Panch Ratan Dan



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

RENEWABLE ENERGY

WIND ENERGY

SOLAR ENERGY

ACTIVITY:

RATIONALE:

A solemn commitment to reduce carbon footprint, & to contribute meaningfully to a greener environment.

METHODOLOGY:

Adopting & promoting renewable energy resources & installing power-saving equipment (Biogas Engines, Biomass-based Boilers, others) in various units / plants. Planting trees as a concurrent activity.



PLANT LOCATION

WIND ENERGY

District Jamnagar, Village Lamba,
Karunga and Satapar

District Kutch, Village Moti Sindhodi
and Mindyali

CAPACITY

10MW

SOLAR ENERGY

Installed 1 MW Solar Plant at
Village Susner, District Agar in the
State of Madhya Pradesh

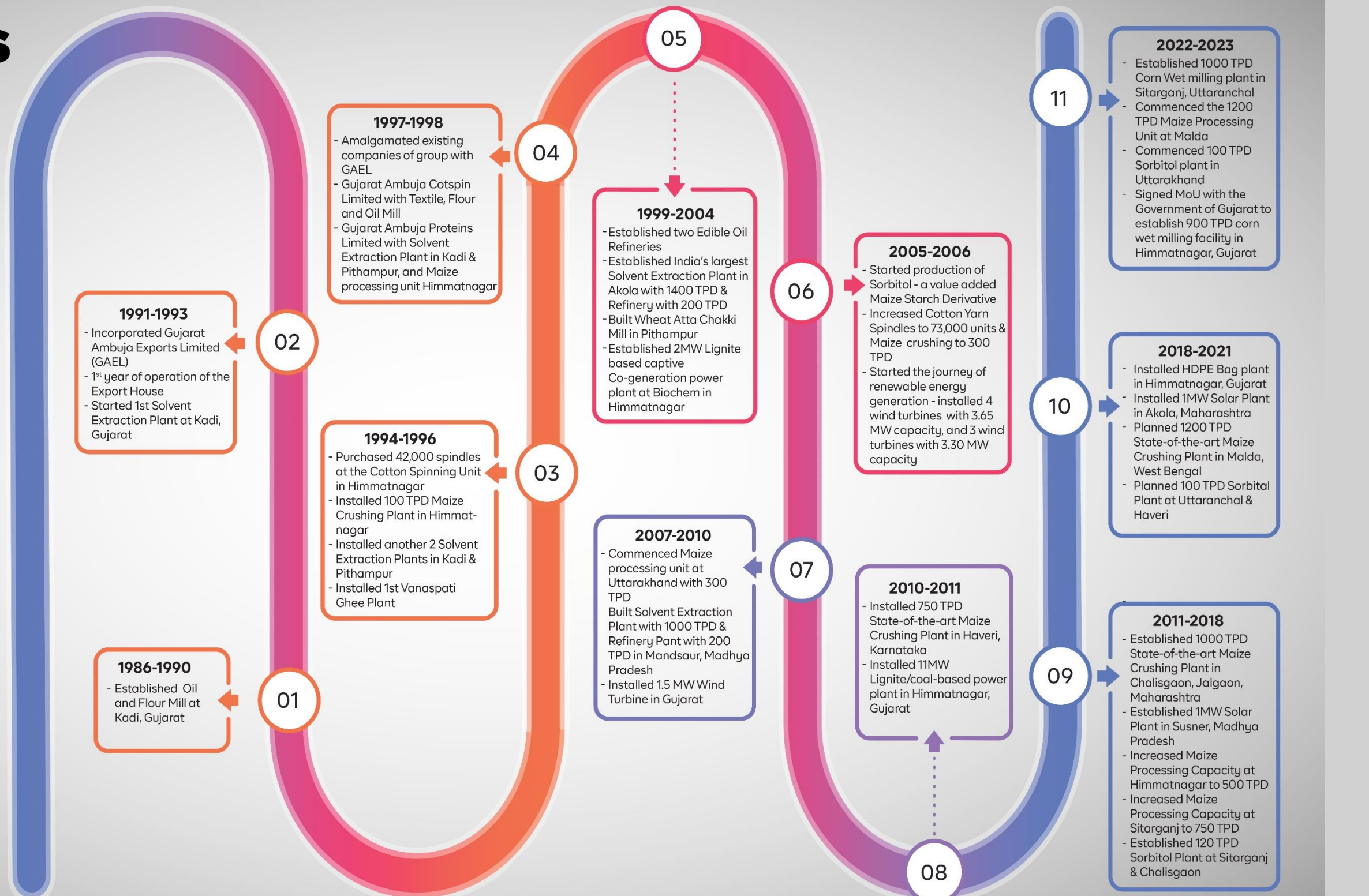
CAPACITY

1MW Solar plant at Akola (Maharashtra)
2MW Solar plant at Hubli (Karnataka)
1MW Solar plant at Kadi (Gujarat)
1MW Solar plant at
Himmatnagar (Gujarat)



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

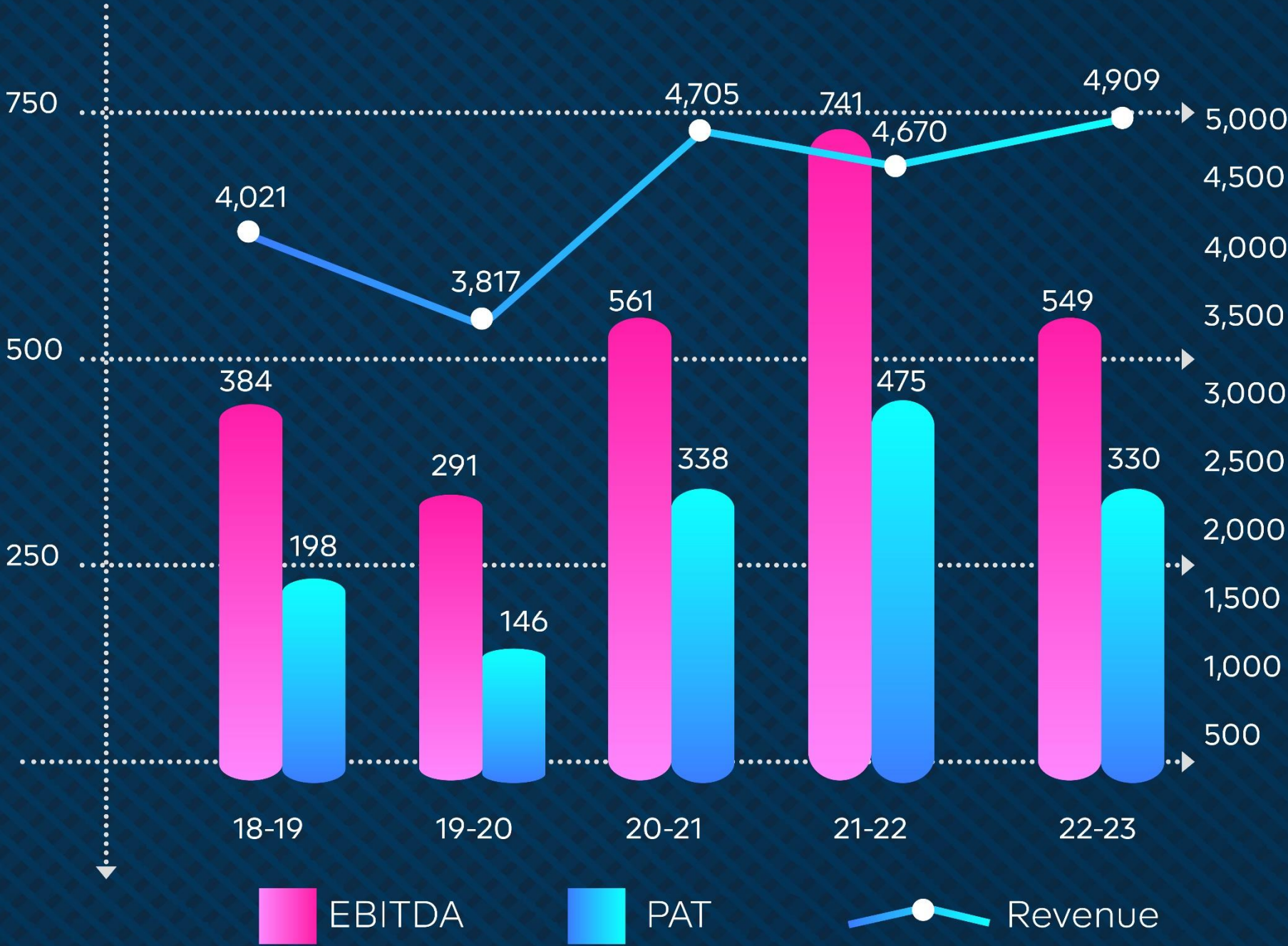
Milestones



Revenue, EBITDA and PAT Trend - Last 5 Years

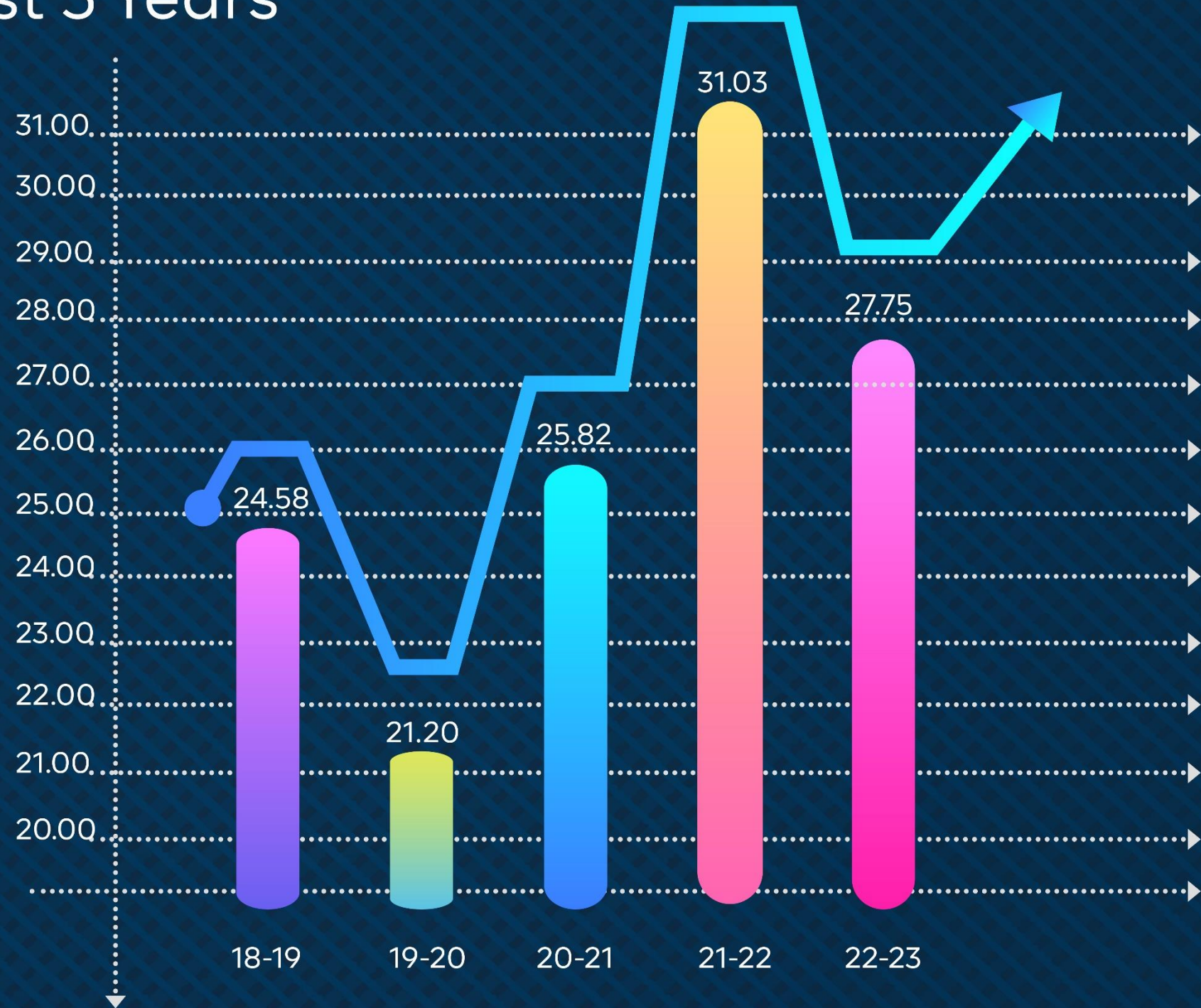
(Rs/Crores)

Financial Year	PAT	EBITDA	Revenue
18-19	198	384	4,021
19-20	146	291	3,817
20-21	338	561	4,705
21-22	475	741	4,670
22-23	330	549	4,909



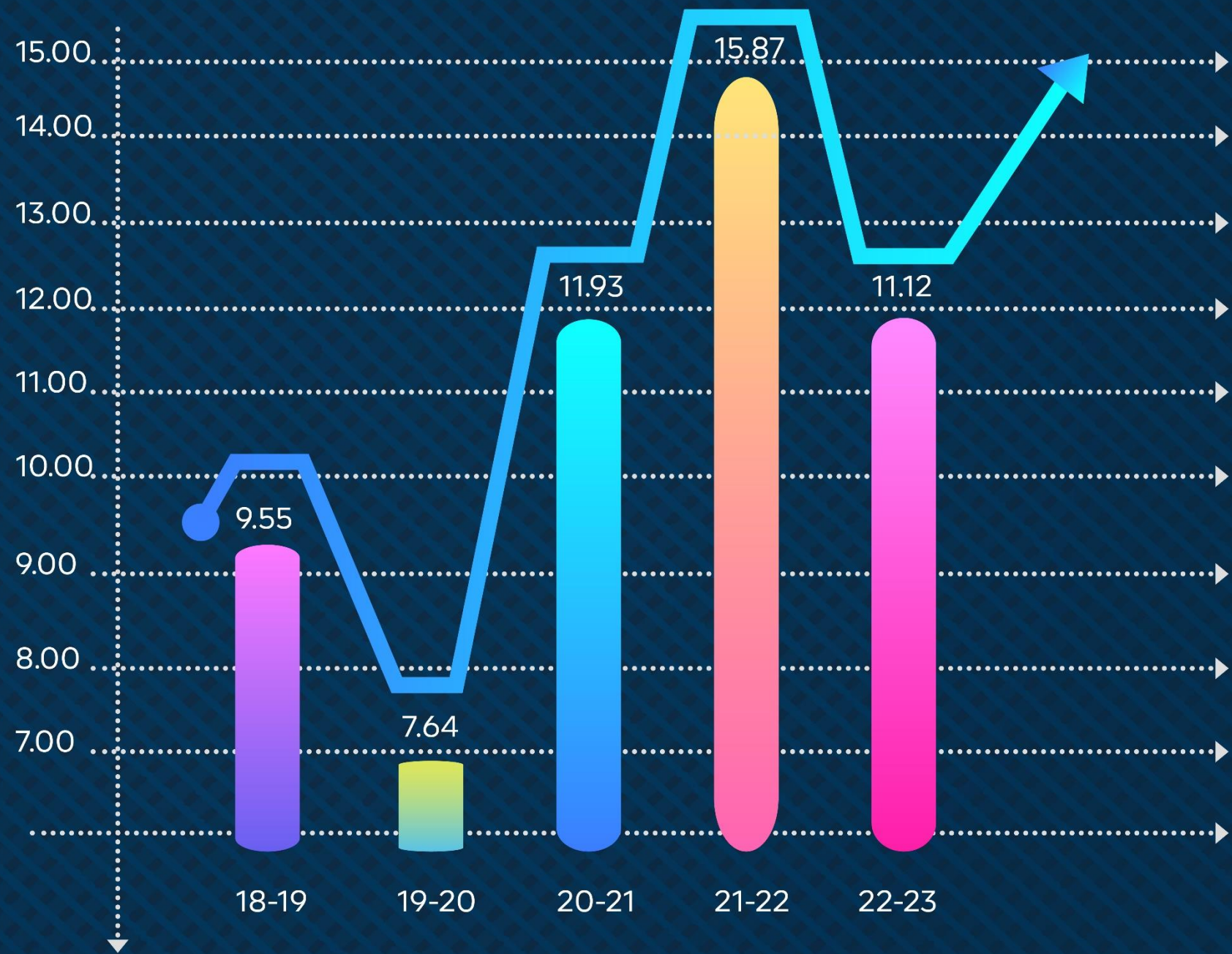
Gross Margin Trend - Last 5 Years

Financial Year	Gross Margin %
18-19	24.58
19-20	21.20
20-21	25.82
21-22	31.03
22-23	27.75



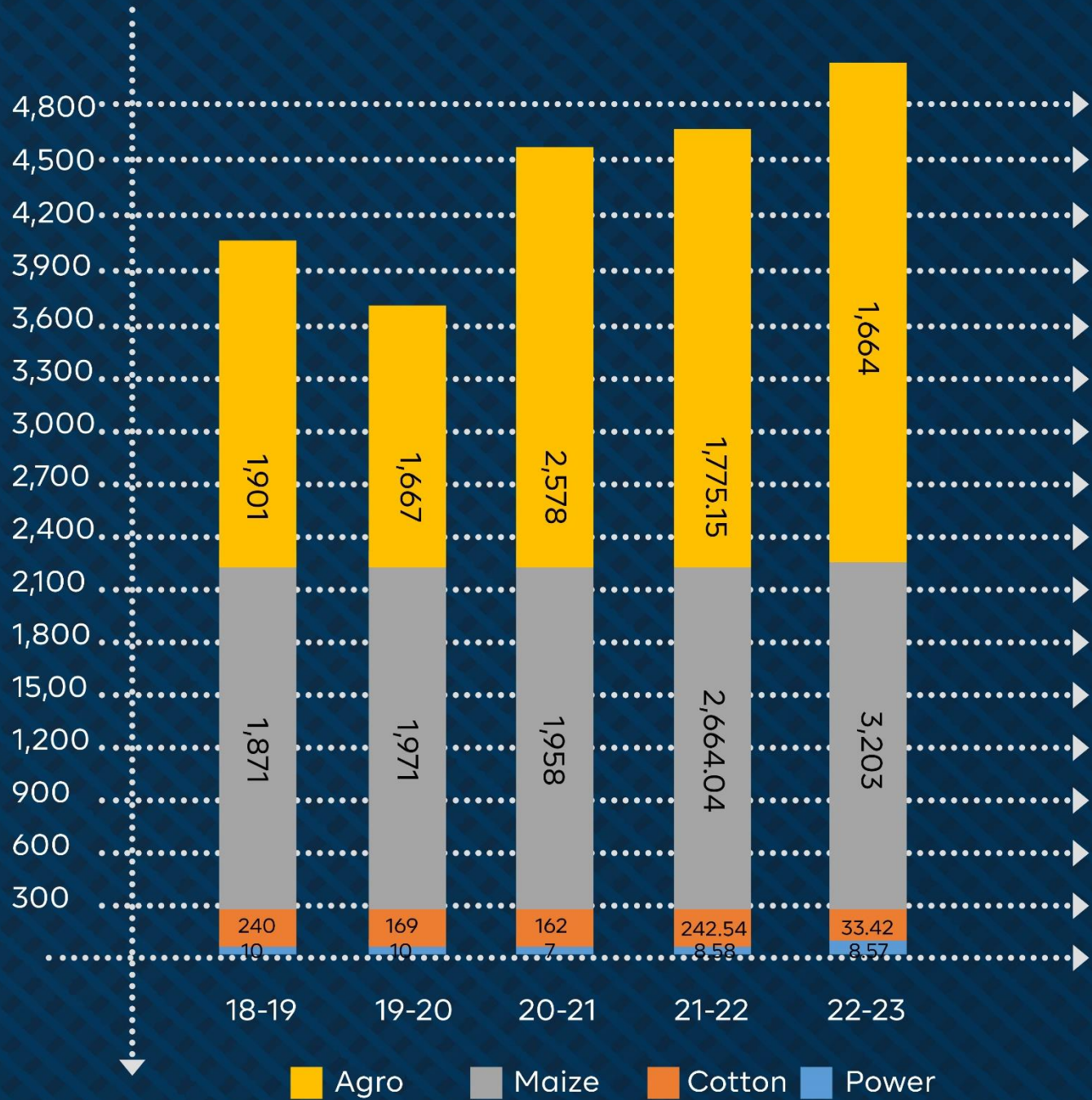
EBIDTA Margin Trend - Last 5 Years

Financial Year	EBIDTA Margin %
18-19	9.55
19-20	7.64
20-21	11.93
21-22	15.87
22-23	11.12



Segmentwise Revenue Breakup Trend - Last 5 Years

	(Rs/Crores)				
	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23
Power	10	10	7	8.58	8.57
Cotton	240	169	162	242.54	33.42
Maize	1,871	1,971	1,958	2,664.04	3,203
Agro	1,901	1,667	2,578	1,775.15	1,664
Total	4,021	3,817	4,705	4,670.31	4,909

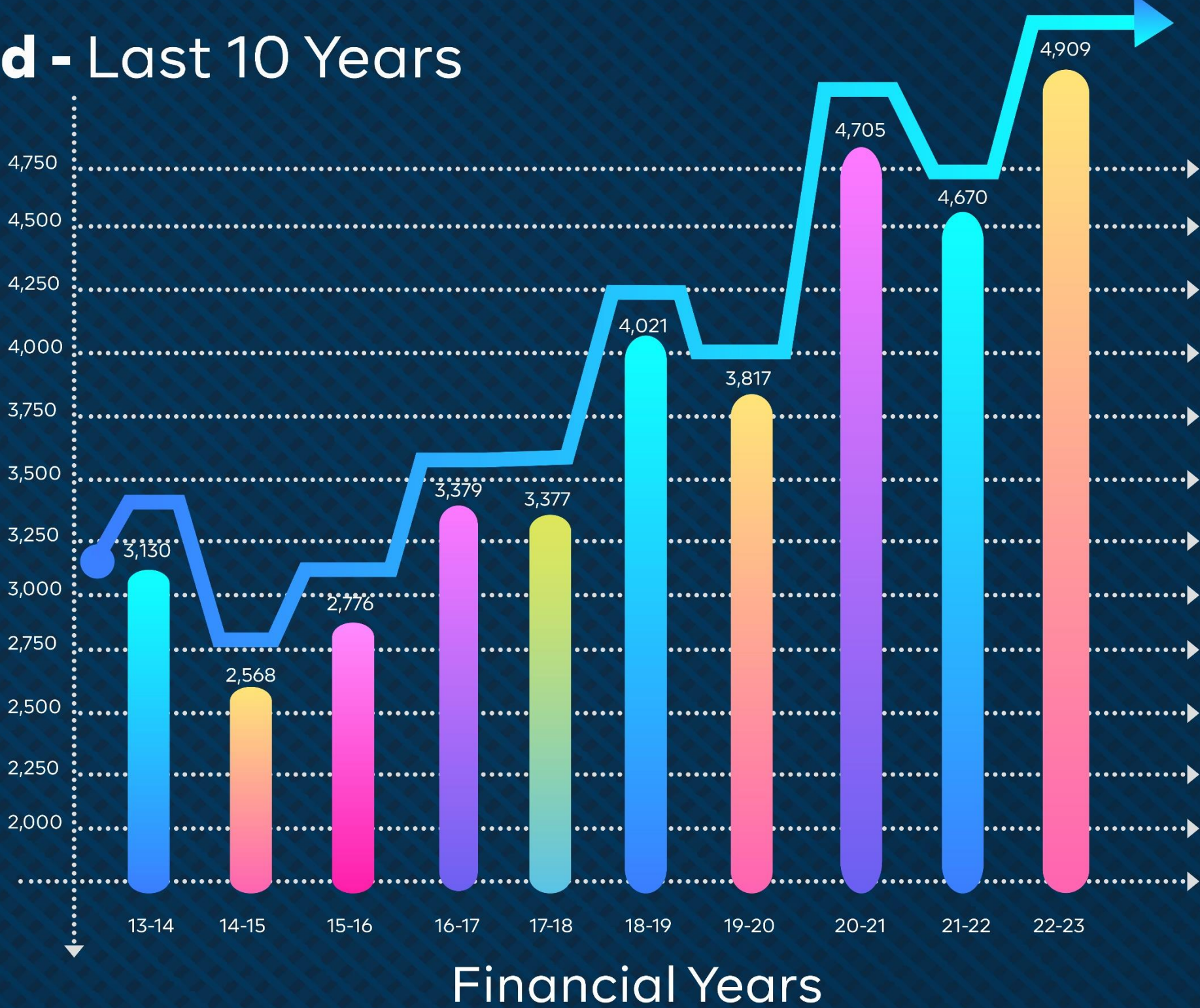


Revenue Breakup Trend - Last 10 Years

(Rs/Crores)

Financial Year	Revenue
13-14	3,130
14-15	2,568
15-16	2,776
16-17	3,379
17-18	3,377
18-19	4,021
19-20	3,817
20-21	4,705
21-22	4,670
22-23	4,909

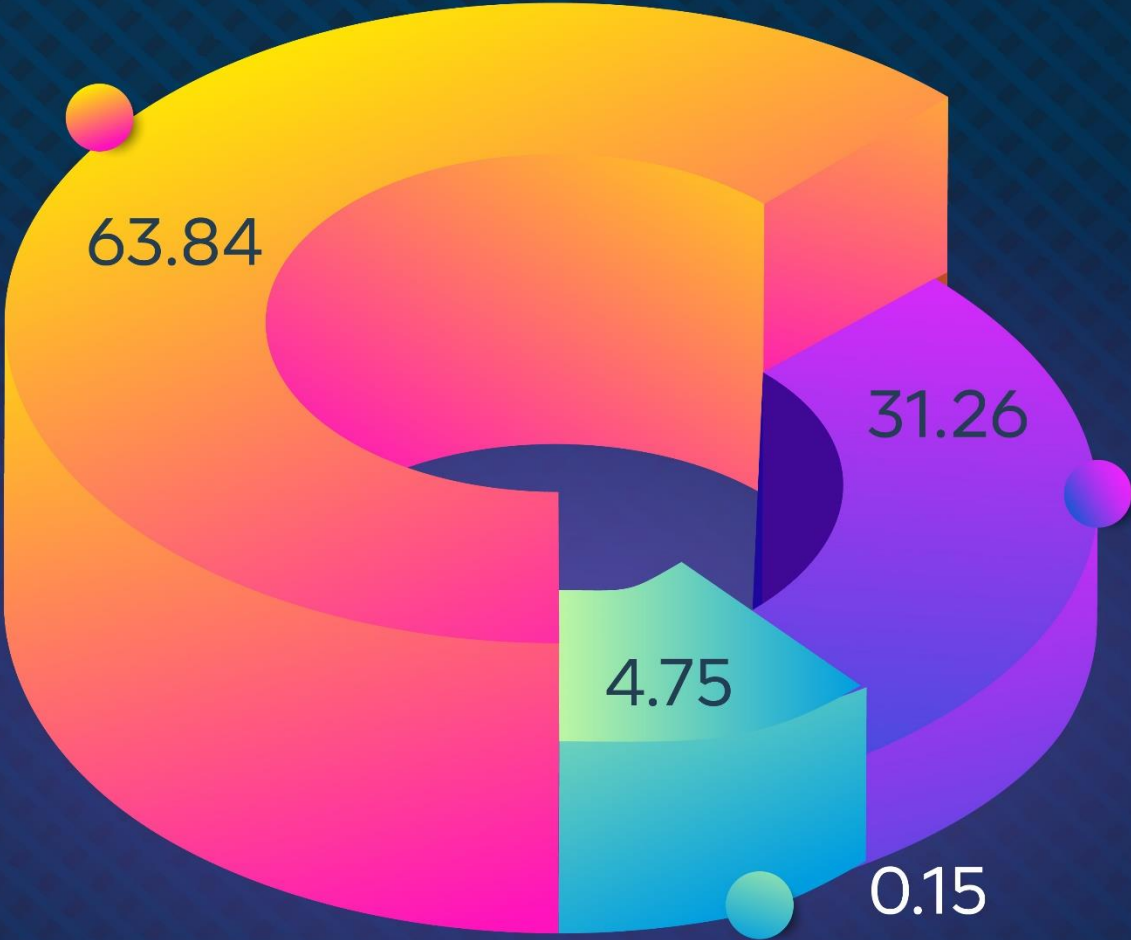
Revenue (in Crores)



Shareholding Pattern

Shareholding pattern as on 31st Aug-23

Category	% Holding
Promoters	63.84
FII/FPI	4.75
DII	0.15
Public	31.26
Total	100



Promoters

Public

FII/FPI

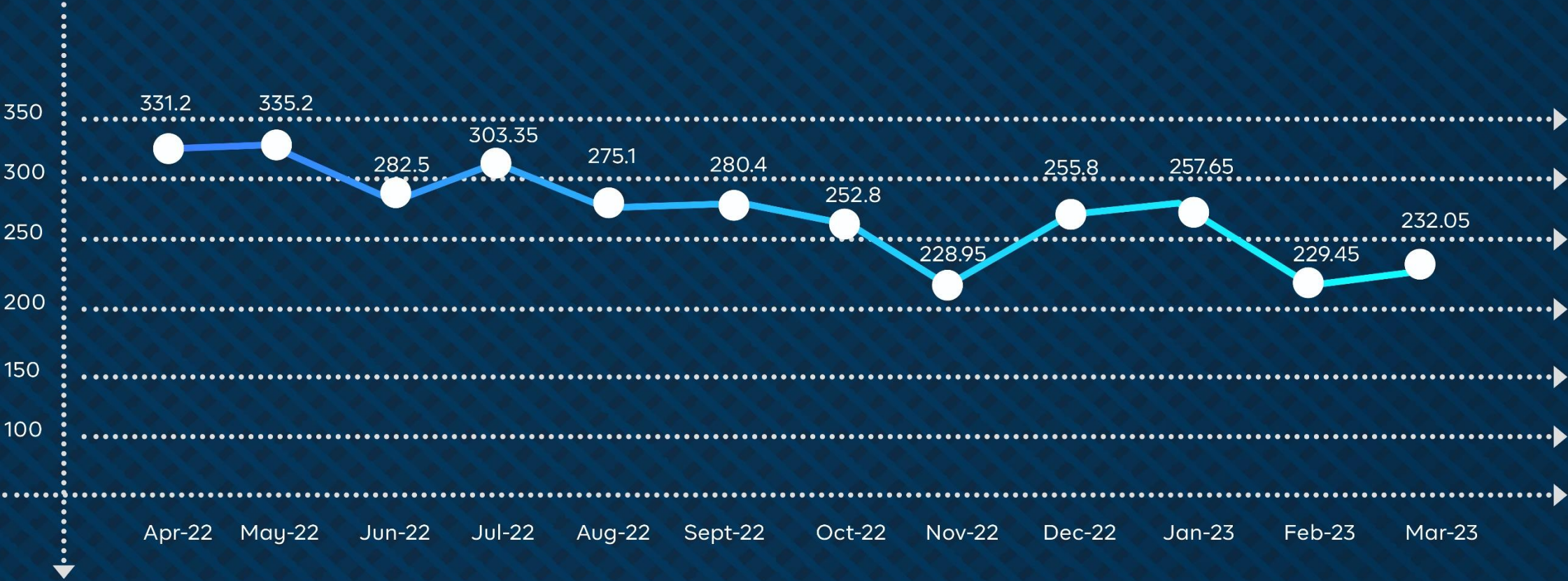
DII



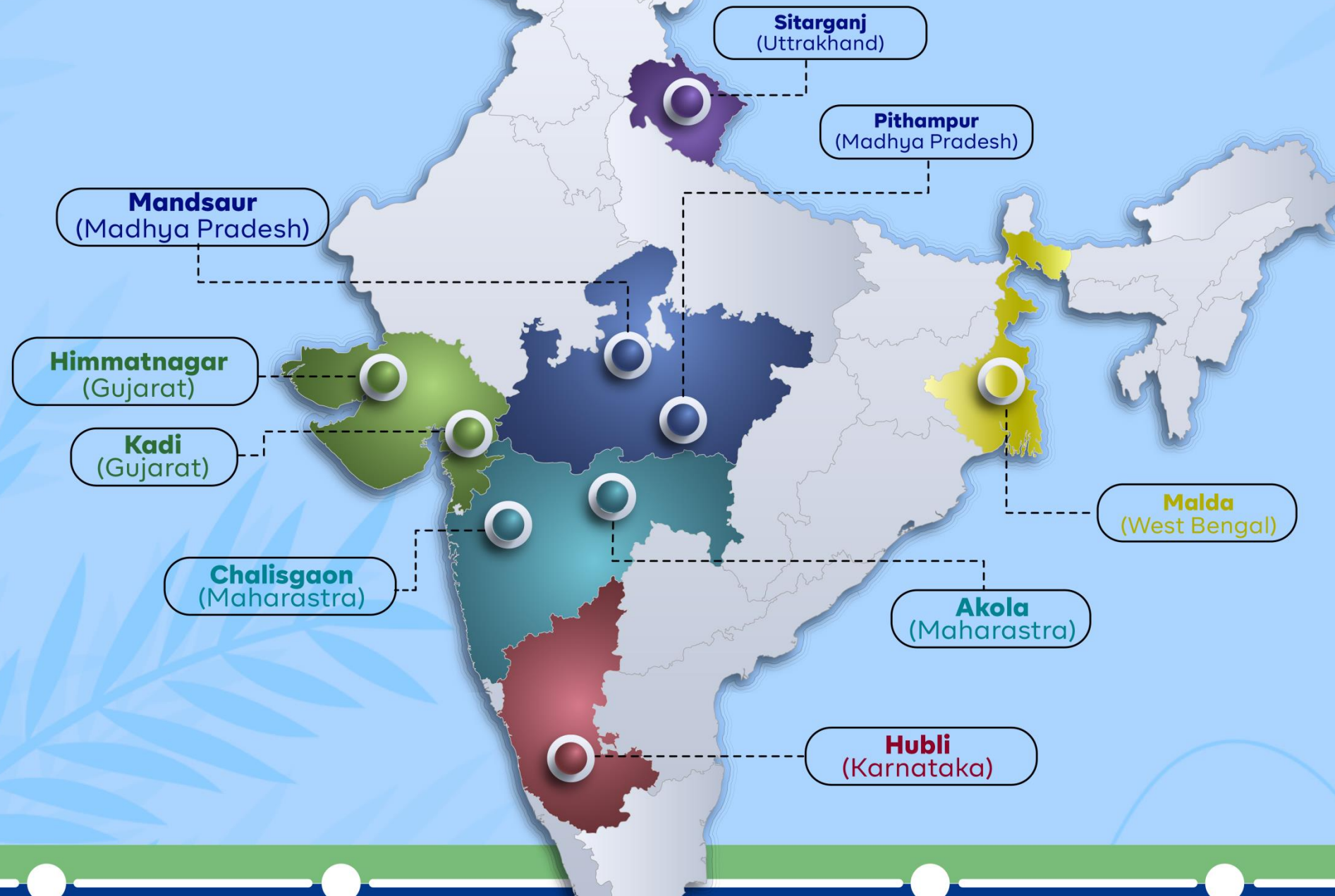
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Market Price Trend - Last 12 Months

Month	Closing Price -Rs
Apr-22	331.2
May-22	335.2
Jun-22	282.5
Jul-22	303.35
Aug-22	275.1
Sep-22	280.4
Oct-22	252.8
Nov-22	228.95
Dec-22	255.8
Jan-23	257.65
Feb-23	229.45
Mar-23	232.05



Plant Locations



Manufacturing Plants in India



Chalisgaon,
Maharashtra



Sitarganj,
Uttarakhand



Hubli,
Karnataka



Himmatnagar,
Gujarat



Malda,
West Bengal



Akola,
Maharashtra



Pithampur,
Madhya Pradesh



Mandsaur,
Madhya Pradesh



Kadi,
Gujarat



Exciting Export Expansion:



Exporting To 100+ Countries Worldwide



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

AWARDS & ACHIEVEMENTS

THE SOYABEAN PROCESSORS ASSOCIATION OF INDIA (SOPA)

- 1st Highest Manufacturer Exporter of Soyabean, 2020-21
- 2nd Highest Soyabean Processing, 2020-21
- Highest Soya Seed Crushing Award, 2018-2019
- Highest Soya meal Production & Export Award, 2018-2019
- Good Quality Soyabean Foundation Seed, 2003-2004
- 1st Highest Manufacturer Exporter, 2003-2004
- 3rd Highest Processor Award, 2001-2002, 2002-2003

-2nd Highest Manufacturer Exporter, 1999-2000, 2000-2001, 2001-2002

-3rd Highest Exporter, 1998-1999

-1st Price of Excellence in Exports Groundnut Oil, 1995-1996

THE SOYABEAN PROCESSORS ASSOCIATION OF INDIA (SOPA)

-2nd Exporter, 2009-2010

-1st Exporter, 2007-08, 2008-09

-1st Largest Volumes as Exporter, 2007-2008

-3rd Position-Exporter, 2005-06

-2nd Position-Exporter, 2003-04

-2nd Position-Exporter, 2002-03

BANGLADESH CHEMICAL & PERFUMERY MERCHANT ASSOCIATION

Appreciation Award, 2018

GLOBOIL INDIA

-Globoil Silver for Highest Exporter of Oilmeal, 2005, 2007, 2008

-Globoil Bronze for Highest Exporter of Oilmeal, 2003

-Highest Exporter of Oil Meals, 2001

CONCOR EXCELLENCE AWARD

2nd Position, 2009

DUN & BRAD STREET'S

2nd Ranked of Food Processing Sector, 2006



AWARDS & ACHIEVEMENTS

THE SOLVENT EXTRACTORS ASSOCIATION OF INDIA (SEA)

- Highest Exporter of Groundnut Oil, 2003-2004
- 2nd Highest Exporter of Castor seed, 2000-2001, 2004-2005
- Highest Exporter of Rapeseed, 2002-2003
- 2nd Highest Exporter of Rapeseed, 2001-2002
- Good Quality Soyabean Foundation Seed, 2003-2004
- 2nd Highest Exporter of Sunflower Oil, 1995-1996
- Highest Exporter of Kardi (Safflower), 1997-1998

INDIAN OILSEED & PRODUCTS EXPORTERS ASSOCIATION

1st Excellence Award for Groundnut Oil, 2007-2008

GOA CUSTOMS

Top Exporter, 2018

GUJARAT CHAMBER OF COMMERCE & INDUSTRY

Export Performance in the Field of Cotton Yarn, DOC, Maize Products, Edible Oil and Wheat Flour, 2005

GLOBOIL INDIA MAN OF THE YEAR

Man of the Year, 2004 (Mr. Manish Gupta)

CONCOR IMPEX AWARD

1st Exporter, 2002, 2005

AHMEDABAD STEAMER AGENTS ASSOCIATION

-3rd Position-Exporter **2001-2002**

-3rd Position Exporter ICD Sabaramati, **2001-2002**

CONCOR EXIM STAR AWARD

3rd Position-Exporter, 2001-02

KANDLA SPECIAL ECONOMIC ZONE

-Export Excellence Award, 2003

-Outstanding Export, 2003 (100% EOU)

THE GROUNDNUT EXTRACTIONS EXPORT DEVELOPMENT ASSOCIATION

Silver Jubilee Commemoration, 1994



CATCHING THE WORLD'S EYE: QUALITY CERTIFICATES



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

Giving Back, Paying Forward:

GAEL: CSR ACTIVITIES:

CONTRIBUTIONS TOWARDS:

Procurement
of equipment
for ICU &
NICU units

Primary
school
infrastructure
(benches,
uniforms,
books, black
boards,
R.O., etc)

PM Cares
Fund,
CM's Relief
Fund in
Uttarakhand.

Construction
of roads,
schools &
colleges,
public ICUs

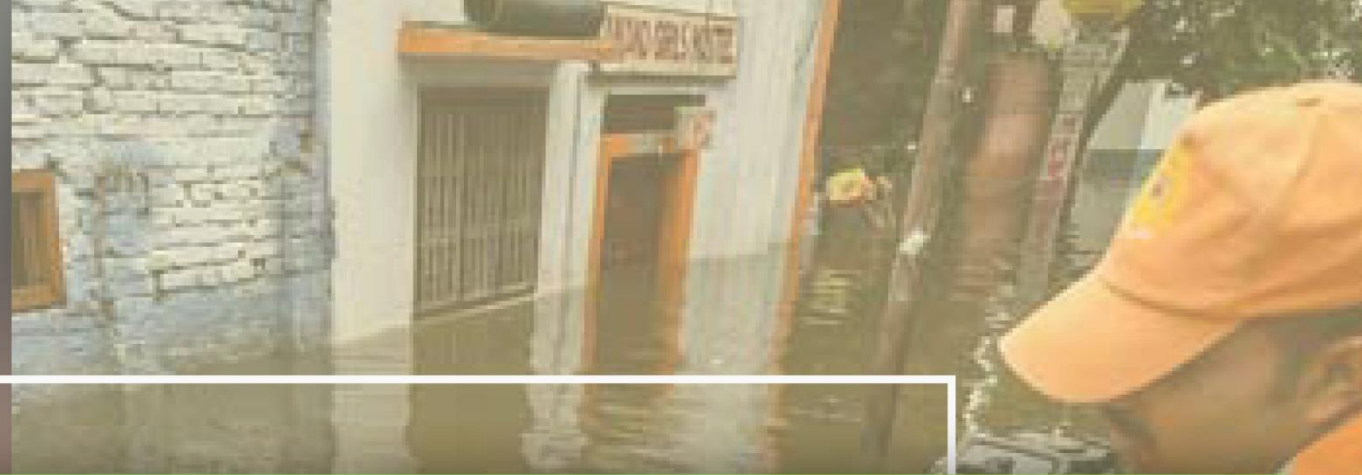
Covid
vaccination
awareness

Mission Clean
Morna River',
PM Cares Fund



GUJARAT AMBUJA EXPORTS LIMITED
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Reaching Out; Helping from the Heart



GAEL: CSR ACTIVITIES:

DISTRIBUTION OF:

Flood-relief
food packets
Tree plantation
drives in
government
schools.

Food
supplements
for malnourished
children

Ration Kits
(uncooked food
packets)
for financially
challenged
people

Distribution
of oils
and rice to
underprivileged
people

Migrant
labourers
and those
stranded during
Covid
lock-down

Oxygen
Plants at
various Hospitals
Himmatnagar,
Chalisgaon,
Sitarganj, Hubli
& Malda.



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NURTURING BRANDS

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Thank You for
Your Time & Your Trust



GUJARAT AMBUJA EXPORTS LIMITED
NURTURING BRANDS

A vertical stack of the letters 'G', 'A', 'T', 'E' in a large, bold, sans-serif font. The letters are filled with a pattern of green and yellow, resembling tea leaves. The background of the entire image is a lush green tea plantation with rows of tea bushes stretching into the distance under a bright sky.

**G
A
T
E**

Down-to-Earth, But Reaching for the Skies:

**Ambuja Tower, Opp SindhuBhavan,
SindhuBhavan Road, Bodakdev P.O.,
Thaltej, Ahmedabad - 380054 (Gujarat), India**

E-mail: info@ambujagroup.com / export@ambujagroup.com

Site: www.ambujagroup.com



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